Impact Report 2018







"Providing Pathways to Success"



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Dear Friends,

The Boys & Girls Clubs of the Los Angeles Harbor has had a TRULY exciting year! We are grateful for the support of our donors, grantors, volunteers, parents, staff, and the communities we serve for their 82 years of tremendous support.

This past January we assumed operations of the former South Bay Boys & Girls Clubs, adding three traditional Club sites and two school sites after-school programs located in our neighboring Harbor City and Harbor Gateway communities. Without this commitment and investment, these 5 youth serving locations would have closed their doors – leaving many deserving youth without a viable option to stay off of the streets or a pathway to a better life. Because of this investment, we grew our title as the "largest Boys & Girls Club in all of Los Angeles County" and we now serve over 2,500 youth DAILY with our comprehensive youth development program. As such, one-in-five Boys & Girls Club youth served daily in ALL of Los Angeles County are now attending one of our 18 operating sites!!!

We are now in Phase II of our \$9,000,000 Opportunity Bridge Campaign which will fund a much needed facelift and major renovations to our San Pedro and our recently acquired Harbor City Club facilities; seed and expand innovative new programming; and launch strategic efforts for major growth in daily attendance serving even more of "those who need us most". Additionally, we will substantially increase our endowment both in the short and long term (planned gifts) to assure future generations of our most vulnerable youth can access the same quality programs we have been providing since 1937.

Our Club sites not only serve as safe-havens in our most challenging Los Angeles Harbor neighborhoods, they bring hope and practical help to children and young adults who do not need a "hand-out" but rather just a true "helping hand."

Our College Bound and Career Bound programs, through our individualized case managers, provide important and otherwise unavailable college and workforce pathway support for our members who cannot afford high-cost "college coaches". The Arts Academy fosters imagination, discipline, and inspiration, improving their mental state, self-image and educational success. Our STEM (Science, Technology, Engineering and Math) activities open a whole new world of possibilities for kids who seldom if ever get an opportunity to participate in hands-on technology and engineering related activities. Our tried-and-true offerings of athletic programs are still making a difference in health and fitness of children, with the added healthy eating curriculum and daily access to a snack upon entering the Club and a hot supper each evening.

What we sponsor with the support of so many "investors" like yourselves allows us NOT to be "a typical after school and year-round program." In the following pages you will find stories of lives changed, of the community leaders, companies, financial supporters, dedicated volunteers and staff making life-changing possibilities every day.

We hope you enjoy our Annual Report – we thank you once again for investing in "equal access" for "those who need us most!"



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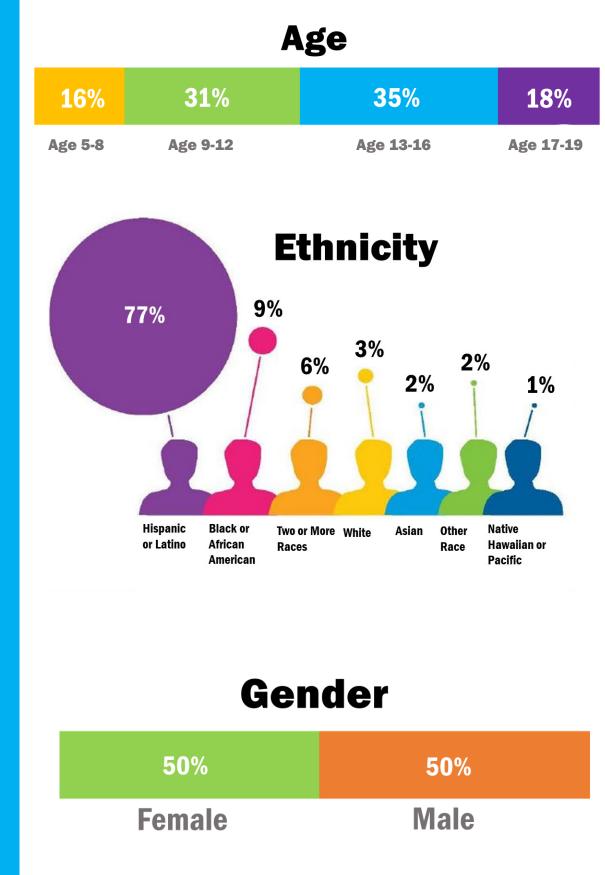
John Vidovich Retired Deputy Fire Chief, LAFD

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> > Wyatt Wilson Spirit Cruises

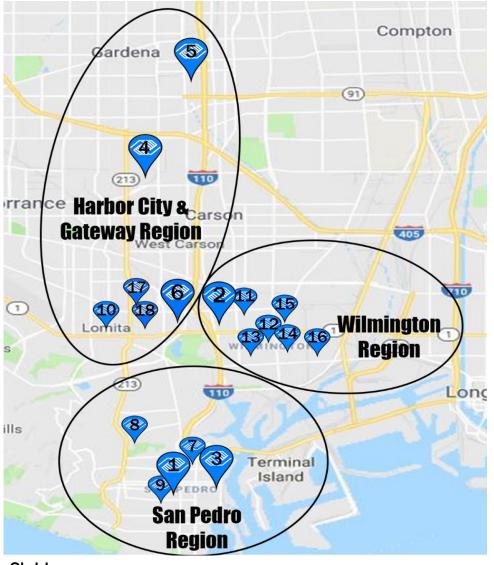
Suzy Zimmerman State Farm

Youth by the Numbers



Our Daily ADA Serves **<u>1</u>** Out of Every <u>5</u> Youth Served by Boys & Girls Clubs Across LA County

Across the Map



Clubhouses:

- 1. San Pedro Boys & Girls Club
- 2. Wilmington Boys & Girls Club
- 3. Port of LA Boys & Girls Club

School Sites:

- 7. Barton Hill Elem. School
- 8. Park Western Elem. School
- 9. Dana Middle School
- 10. Fleming Middle School
- 11. Wilmington Middle School
- 12. Fries Avenue Elem. School

- 4. Cheryl Green Boys & Girls Club
- 5. Harbor Gateway Boys & Girls Club
- 6. Harbor City Boys & Girls Club
- 13. Gulf Ave Elem. School
- 14. Harry Bridges Span School
- 15. Banning High School
- 16. Wilmington Park Elem.
- 17. Narbonne High School
- 18. Harbor City Elem. School





98% College Bound Graduation Rate Of participants

400+ Youth Transported Daily







Of LA Harbor public schools have an Academic Performance Index (API) Ranking of 6 out of 10 or lower.

*LAUSD Reporting

65%







OUTHBAY





I can't imagine a better way to invest my efforts than to help give children the opportunity to excel in their passion. Every child should have the opportunity to achieve their dreams with hard work and the support needed. Helping children and young adults makes this world a better place.

> -Kris Pielago, Bids for Kids Chairperson

FORD FUND Junior Youth of the Year Program

BOYS & GIRLS CLUBS

"South Bay Ford supports the BGCLAH because we love helping the middle schoolers. We feel these are the youth who need us the most to reach their full potential as productive, caring and responsible young adults. We love watching them strive to be the best they can be by earning the Ford Fund's Junior Youth of the Month Award."

Leadership Ford Fund

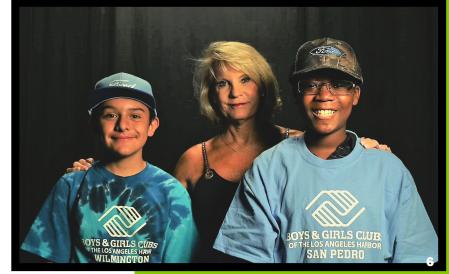
- Gary Premeaux, Owner of South Bay Ford

With the shared goals of building leadership skills and preparing our middle school members for the competitive high school Youth of the Year Scholarship Program, the Ford Fund and South Bay Ford joined the Boys & Girls Clubs of the Los Angeles Harbor to establish the Ford Junior Youth of the Year Program. Over 200 middle school students participated in our inaugural year.

The Ford Junior Youth of the Year Program begins with monthly dinners at which a Junior Youth of the Month is selected from each site by our Club staff. These monthly winners are presented Target gift cards by Terri Premeaux, owner of South Bay Ford. Annually the Junior Youth of the Month winners compete in a final speech and interview competition. Local business professionals volunteer as judges and a winner is chosen as the Ford Junior Youth of the Year. My favorite day of the month is coming to the Club to host the Ford Fund's Junior Youth of the Month Award and giving the winners each a \$50.00 Target gift card! Seeing accomplished smiles on the youth and the pride on the parent's faces gives me so much joy. These children give me HOPE and FAITH for the future of America!"

of South Bay Ford

The first Ford Junior Youth of the Year is Nick Velazquez, an 8th grader at Wilmington Middle School. Nick has represented the BGCLAH at many Club, donor, and community events including: Terranea Resort's Christmas Tree Lighting, Phillips 66 LA Refinery Bus Dedication and Maiden Voyage, and the Toyota Youth of the Year.



25th Percentile



BGCLAH Clubs are located in areas that rank in the 25th percentile for violent crimes throughout Los Angeles County *LA Times Crimes Statistics







Phineas Banning HS is a community school where students feel safe. Our partnership with the BGCLAH provides after school opportunities for our students to participate in that enriches their educational program. The College Bound Program has been instrumental in conjunction with our College Center in preparing students to become college prepared and make their post secondary goals a reality.

-Rudy Mendoza, Principal

"Keystone has allowed me to travel to places like Atlanta and San Francisco. Those places may not seem far for someone more fortunate to have family vacations and getaways, but for me I would have never been able to see those amazing places without Keystone and its donors like Mr. Mayer." - Alondra, BGCLAH Member

Mentorship

George Mayer

George Mayer was born in Poland at the beginning of WWII. He is a child survivor of the Holocaust and was hidden by three Catholic families during the war. After the war he was reunited with his parents and came to the United States in 1947.

For the past fifteen years he has been a volunteer at the BGCLAH. His involvement is one of the ways he has chosen to repay those families who saved his life at the risk of their own.

During his time as a long time volunteer and donor, he has supported the Club in many different ways. Initially he was a mentor for high school boys, then chaired the Mentoring Program. For the past seven years, George and his friends supported our Keystone Leadership Conference, which sends a group of Keystone members to the national convention. For the past two years, George has participated in the Career Bound summer internship program, hosting interns during winter and summer breaks at their company, Coastline Equity, which is a real estate advisory firm, specializing in asset and property management. More recently, he has become a major donor in the Club's \$9 million Comprehensive Campaign. He was also named the BGCLAH Volunteer of the Year in 2018!

George's mentorship and support of our Career Bound and Keystone Leadership has allowed our members to experience the world in a way they never thought possible! "I am a supporter of the BGCLAH because they offer Club kids so many varied opportunities to see what life has to offer, and to help them realize that their past does not have to be their future."

- George Mayer





ANGELES HARBOR

MI

LOS ANGELE

The College Bound program is the best thing going on at the Club. The opportunity to get out and get an education is life saving for these kids. -Jim Artiano, BGCLAH Board Member LUD

We have been able to expand our footprint and impact once again due to the support of some truly generous Community Champions.

Here are just a few:

PORT OF LOS ANGELES: Since 2001, the Port of Los Angeles has been sponsoring our Port of Los Angeles Club site by providing both the facility and annual funding support. This site mainly serves the youth from Rancho San Pedro, Barton Hill and Port of Los Angeles High School. Additionally, the Port has also been supporting our expansion in our Wilmington community for the past two years – coinciding with our growing commitment on the Eastside of Wilmington.

MARATHON REFINERY: The Marathon Refinery has been a long-time supporter of our organization but has truly stepped up their partnership over the past four years as they have provided the majority of our STEM programming funds. Because of this investment we have been able to expand our STEM programming not only to all of our traditional Club sites but also to many of our school sites.

VALERO: Since we merged the San Pedro and Wilmington Clubs in 2004, Valero has been our top CORPORATE PARTNER by investing in our efforts each year at the Platinum level. This continuing and most generous investment has truly allowed us to expand our footprint and programming throughout the Wilmington community and especially expanding our College Bound program and impact.

PHILLIPS 66: While a generous supporter for many years, Phillips 66 heard our call to expand our transportation program so that we can bring even more youth to all of sites every day. As such, they purchased a NEW BUS for our organization which will come in most handy as we expand our reach and impact by beginning a transportation program in the coming year in our new Harbor City and Harbor Gateway region.

Community Champions







37,392 Children are living in the LA Harbor Area



BOYS & GIRLS CLUB







I like all the activities and educational help that my children receive. The Club gives me a peace of mind while I am at work. -Melissa, BGCLAH Parent Our local elected officials have been so very supportive of our efforts over many years – especially as we have strived to always serve "more of those who need us most."

The following three have stood out once again for their advocacy and support.

COUNTY SUPERVISOR JANICE HAHN: Janice has been a tremendous supporter of our efforts for many years – dating back to the early 2000's when she was elected as City Councilwoman. Since becoming County Supervisor, Janice has utilized her County funds to generously invest in our overall efforts and now our expansion into Harbor City and Harbor Gateway as we take on the 5 South Bay Club sites that were about to close their doors. We cannot thank Janice enough for her continuing and most generous partnership!!!

CITY COUNCILMAN JOE BUSCAINO: Joe was a member of our Board of Directors for many years after being a Club kid himself while growing up in San Pedro. Joe has been most supportive in our taking over two of the City properties in Harbor City and Harbor Gateway that housed two of our newest Clubs. The Councilman has also been most supportive in our deliberations with the Housing Authority of the City of Los Angeles as we continue to serve the youth and young adults of Rancho San Pedro. We thank Joe for all of his continuing support!!!

SCHOOL BOARD MEMBER RICHARD VLADOVIC:

"Dr. V" was also a Club kid when growing up in San Pedro and has been a long-time booster of our efforts while an Assistant Superintendent for LAUSD and now as a member of its Board of Education. Richard has especially advocated for our successful College Bound program and has secured funding so that we can even serve high school students with this program during the school day in the College & Career Centers of 5 local high schools. Our sincere thanks once again to Dr. V!!!



Community Champions







22%

Of residents 18 and older have less than a high school diploma

Boys & Girls Clubs of the Los Angeles Harbor Comprehensive Campaign

"The Opportunity Bridge, Investing in the Future of our Youth"

The Boys & Girls Clubs of the Los Angeles Harbor is committed to providing solutions to the challenges facing our youth. We have launched a \$9 million comprehensive campaign to address current facility needs, strategic sustainability and expansion for the future, and grow our endowment and operating reserve fund. We are committed to building the next generation of leaders for our city, our nation and our world. In communities where over one-third of the youth population live below the poverty level, the Boys & Girls Clubs of the Los Angeles Harbor is a haven to over 13,000 youth ages 5-19. We want to ensure that our young people can continue to depend on a safe and welcoming environment to experience arts, educational enrichment, and sports programs. This campaign will raise funds to enable BGCLAH to continue to nurture local youth, especially those who need us most, to reach their full potential as productive, caring, and responsible citizens.

Our youth depend on the assured sustainability of our programs to help them identify and accomplish their goals. This campaign will provide the resources necessary for the Boys & Girls Clubs of the Los Angeles Harbor to invest in our community's greatest asset — our youth.

Thank You For Your Support!

The goals of our youth cannot remain just dreams, as they are essential to the promising futures that boys and girls deserve. The generosity of these campaign donors, as well as many others, are helping to create a better, happier, and a thriving world for the youth in our committees.

I like that my child is cared for each and every day. All the staff are supportive and encouraging. I appreciate that the club has programs and leagues for all ages!

-Amber, BGCLAH Parent

"It is the time invested by the Club Staff and Volunteers that make the Clubs the best provider of Comprehensive Youth Programing in the greater Los Angeles Area. As a volunteer it is gratifying to know that the time and energy we invest is having a huge impact in the 2,500+ lives of the Harbor Area Youth and their families the Clubs serve every single day. Investing time and resources in the BGCLAH is truly an investment in our community." - Gary Bettis

Comprehensive Campaign Gary Bettis

For nearly 15 years, Gary Bettis has been devoted to creating a safe environment for all youth. He is the Chairman of the Facilities and Safety Committee at the Boys & Girls Clubs of the LA Harbor. His involvement with the Clubs started in the early 1980's by providing insurance needs and eventually assisting the development department with fundraising efforts. In 1998 Gary was asked to join the Board of Directors, and in 2002 he became President of the Board of Directors. As the organization continues to expand into the Harbor City and Harbor Gateway communities and serve more kids, there will be more than 100,000 square feet of building space the Clubs will be responsible to maintain. From the roof to the electrical outlets and more, Gary's Facilities and Safety Committee oversees it all. "The Clubs is an exciting place to be! Seeing the pride in the kids and their parents and hearing the stories of how they are the first child to go to college, that story never gets old"

- Gary Bettis, Board Member BGCLAH

in various committees of the Clubs' Comprehensive Campaign to raise \$9 million dollars and is one of the Major Gift donors of the campaign. With the Clubs' continued expansion, the need for funding grows exponentially. "It's not like normal businesses where the harder you work, the more money you earn. In our case, the harder we work and the more kids we serve, the more money we need" he says. The Boys & Girls Clubs of the LA

Faithful to the mission of the organization, Gary also participates

As we continue to grow and serve more of those who need us most, we are so thankful for the Harbor Area Communities for their commitment to embrace the Boys & Girls Clubs of the Los Angeles Harbor and make the investment in the youth of the Clubs!

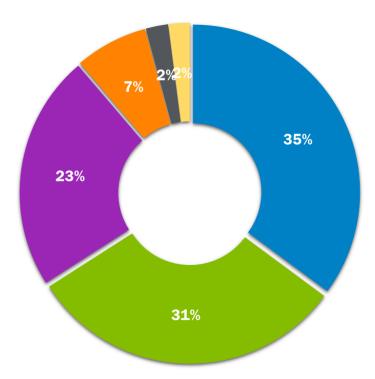
Harbor is the largest Boys & Girls Club in all of Los

Angeles County!



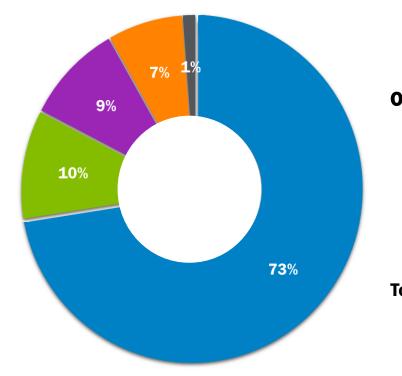
Financial Highlights

During the fiscal year ending on June 30, 2018



Operating Revenue

Total Operating Revenue	\$7,697,962
Other Operating Income	\$157,741
Program Service Fees	\$165,741
Special Event Fundraisers	\$542,242
Contributions	\$1,755,620
Foundation Grants	\$2,372,125
Government Grants	\$2,704,493



Operating Expenses

otal Operating Expenses	\$7,653,999
Other Operating Expenses	\$89,834
Cccupancy	\$540,009
Fundraising Expenses	\$703,920
General and Administrative	\$768,474
Program Services	\$5,551,762

Thank you Corporate Partners!



Individual Supporters

During the fiscal year ending on June 30, 2018

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During the fiscal year ending on June 30, 2018

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California Community Foundation	The Mara W. Breech Foundation
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Di Carlo Seafood Company

Coachwest Transportation

During the fiscal year ending on June 30, 2018

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Bettis Insurance Services, Inc.

Diversified Transportation Services Domenico and Sons Inc Dwight Stuart Youth Fund Eagle Marine Services Environmental Compliance Solutions Eureka Strategies, LLC **Everport Terminal Services, Inc** Farwest Corrosion Control Company **Fast Lane Transportation** Fire Station 48 Fluor Enterprises, Inc. Ford Motor Funds Fred Brown Recovery Services **Friedman Investment Company** Gardena Community Of Christ Gardena Jewelry & Loan **Glaser Weil** Goldman, Sachs & Co. Green Hills Memorial Park **Green Onion** Hansen & Adkins Auto Transport Hanson Holdings, LLC Harbor Electric Three, Inc. Harbor Industrial Hussey Insurance Agency Icdiinc **ILWU Credit Union** ILWU Local #13

ILWU Local 63 ILWU Local 63 Office Clerical Unit **Innovative Construction Solutions** Insurance Auto Auctions International Association Of Machinists & Aerospace Workers Union Local 1484 International Longshore & Warehouse Union Local 94 **IO Environmental IQA Solutions, Inc.** J A B Art Enterprises, LLC Jacobs Engineering Group Inc. Jamba Juice- San Pedro MRP-7 Juanita's Foods **Kaiser Permanente** Katherman Co. KCC **Kinetic Force Athletics** Kroger Kromas Chiropractic, Inc. Langan Engineering and **Environmental Services** LAPD Harbor Division Law Offices Of Joe Ling Legends Car Club Lindquist LLP Long Beach Container Terminal Loa Angeles Arts Commission Los Angeles Department Of Water and Power Los Angeles Port Pilots Assoc Malaga Bank Mammoet USA Manhattan Beach Community Church Marketing For Growth, Inc

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Providing Pathways to Success



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